State of the College

September 10, 2010

Jami Van Ess, Vice President Business & Administrative Services

http://www.coconino.edu/business/sustainablefinance/Pages/default.aspx
Information Technology
Change in reporting line will be transparent - David Hakanson will continue to hold open forums, sit on College Council, continue working the Strategic Plan and submit monthly reports the Board

Reorganization – Peter Brackett’s duties will be reassigned to Rick McDonald and Jared Logan and they will hire additional professional technical help

Student Financial Aid
Bob, Veronica and Kimmi meet on a bi-weekly basis (formerly known as SALT). If anyone needs to meet with Student Services as a group, this would be the place to go.
Financial Aid Update

**Financial aid disbursements have doubled since 2008**
Fall 2008 first disbursement was $1.2 million to 479 students
Fall 2010 first disbursement was $2.7 million to 898 students

**Students continue to borrow more**
Fall 2008 first disbursement was $526,000 in loans
Fall 2010 first disbursement was $946,000 in loans

**Students had 2 options for receiving their financial aid**
1. Direct Deposit
2. Check in the mail
We no longer have the long lines of students in the Commons waiting to pick up their checks.

In January, we plan to disburse via the HigherOne Card.
Implemented the following measures in the FY 11 Budget:

- **Tuition Increase** – $10 increase
- **Enrollment** – 10% growth in students and increased the average class size from 16 to 18 students
- **Services** - Cut low-enrolled academic programs and merged library with NAU
- **Staffing** – additional 5% (12 FTE) reduction of non-teaching positions and more reorganizations
- **Raises** – no raise, no steps, no market adjustments
- **Medical** – implemented plan design changes to mitigate 10% increase

**Used modified zero based budget building**
FY 11 Major Revenue Sources

% of Total Revenues (FY 2011 Budget)

- Property Taxes: 39.7%
- State Appropriations: 43.6%
- Tuition & Fees: 16.5%
- Other: 0.2%
Since June 2009, we have lost a total of 29% of our State Aid and anticipate that these cuts will be permanent.

There will be long-term challenges when Federal stimulus funding runs out in FY12.

State 1 cent sales tax will run out in FY14.

Four-Year budget modeling assumptions:
- Declining State Aid to 0%
- Property Tax limited to 2%, no new construction
- Tuition Increases

We have researched and implemented over 100 cost savings measures identified on the three-tier plan and we will continue implementing more.

Academic division will conduct an intensive review of academic programs during FY 11 and implement changes starting in FY 12.
# Sustainability Framework

<table>
<thead>
<tr>
<th>Level I</th>
<th>Efficiencies</th>
<th>Hiring “chill”, travel freeze, increase class size, reduce dues &amp; subscriptions, reduce paper, reduce utilities</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Level II</strong></td>
<td><strong>Critical</strong></td>
<td>Reorganization, realign workforce, reduce services, close campuses for summer, 4-10s at all other locations for summer</td>
</tr>
<tr>
<td><strong>Level III</strong></td>
<td><strong>Crisis</strong></td>
<td>Reduction in force, close facilities (nothing is sacred)</td>
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Sustainable Financial Plan

• We have done some very good work with the sustainable financial plan and we are in good position and have nearly a year for planning

• We have a Sustainable Financial Plan meeting scheduled for Monday, September 20th

• We did this last December and invited all the budget managers together for a brainstorming process and prioritized the ideas and we implemented all of the top 8 items identified in that meeting

• We will be going through a similar process to identify the next 5 to 8 items from the plan to start working on (it’s going to get a little tougher)
Questions ???

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